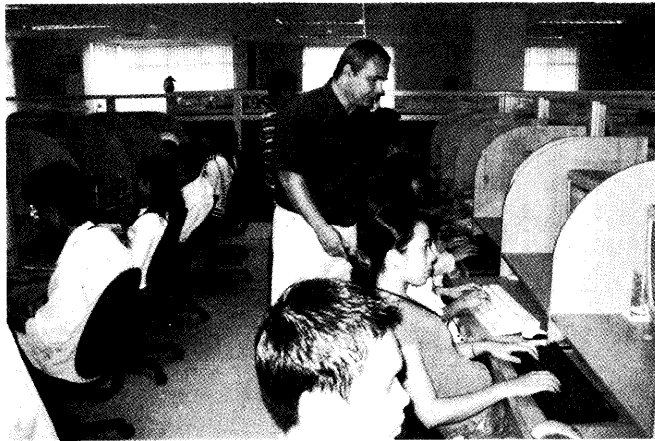


Going Ahead with GHP Far East



Frank Schellenberg
(standing), CEO of
GHP Far East Co., Ltd

In Vietnam and around the world, sectors that include software development, data processing, as well as information technology (IT) services are highly appreciated. They bring in the best solutions for improving management and enhancing business efficiency for enterprises worldwide.

Founded in early 2004 at the Quang Trung Software City, the GHP Far East Co., Ltd. is a 100 percent foreign direct investment and a subsidiary of GHP Holding, Germany. Although initially, GHP Far East was established to serve its IT outsourcing partner for German businesses, GHP Far East has leaped ahead and together with Vietnam's economic growth it serves clients in not only Germany and Europe but also Vietnam and Asia.

With the slogan "German quality made in Vietnam," GHP Far East offers clients with professional IT services, software development, business process outsourcing (BPO) and data entry solutions. Its customers come from governmental organizations, the automobile

industry, the petrol industry, consulting companies, publishing houses, and insurance companies. With high quality and security standards of services, the company has won the customers' trust. There are more and more projects, and GHP Far East is still on its way of expanding.

At GHP Far East, there are nearly 300 qualified employees with a professional working style, who have a great passion for their jobs. The company's chief executive officer (CEO), Frank Schellenberg, really loves Vietnam and the Vietnamese people. Being a young enterprise, what GHP Far East has gained is truly impressed. As the best software exporter, it has won the Sao Khue Award for three consecutive times (this is the most prestigious and important award of VINASA - the Vietnam Software Association - for companies in the software industry and information technology sector. It has received the award from the Ho Chi Minh People's Committee for four times for its excellent performance and active contribution to the development

of Ho Chi Minh City in the field of information and communication technology. In 2007 GHP Far East was the top company of the year - the award given by the Quang Trung Software City.

Frank Schellenberg said, "We are proud of GHP Far East's achievements. The company has grown steadily at the annual rate of about 20 percent. We serve from small and medium sized to large enterprises. We have a secure network and well-operated IT system. In software development, GHP Far East has developed a multitude of software applets from websites and CRM applications to OCR/ICR and barcode technology. BPO and data entry solutions of GHP are highly appreciated by customers due to their highly completed modular structure."

Besides these achievements, GHP Far East has taken part in many social and sport activities, like visiting the Chanh Phu Hoa rest-home, joining the Futsal Cup, and taking part in sport tournaments.

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tected, current tax consultancy information is gathered and made available, courses are offered to upgrade one's ability and the association makes proposals to make changes in existing tax laws.

◆ *How can the association act in both the interest of the state and the taxpayer?*

Of all the taxpayers in Vietnam, more than 30,000 are businesses, 300,000 are high-income earners, and maybe 40 or 50 million have to pay land or housing taxes. Starting January 1, 2009, there will be many new kinds of taxes and many more people will be required to pay taxes. As tax consultants, we want people to understand that they really need to pay their taxes. We are here to help them do this so that it

will be as painless as possible.

The association will organize courses so that our members can improve their qualifications and taxpayers can also take a course to learn how to do their own taxes. In the meantime, the association will be establishing the role and reputation of the tax consultancy profession. Our members stand ready to help taxpayers pay their taxes - but not overpay. ■