

SGTT
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Software industry reports good sales



Several software firms have reported good sales although there have been no official statistics from the Vietnam Software Association and the Ministry of Information and Communications.

Nguyen Huu Le, chairman of Vietnam's leading software outsourcing firm TMA Solutions, said his firm had gained good growth in contract volume and value. "Our workforce has expanded 20 percent.

We have recruited more employees since early this year to work on our projects," Le said.

TMA Solutions needs up to 150 employees for its new projects, he said. Other software companies have also taken many new orders recently, mostly from North America, Japan and Australia.

New orders at Global CyberSoft (GCS) have risen strongly and the firm is planning to employ more workers, said Ngo Van Toan, vice president of GCS.

Toan said Vietnam's software outsourcing market had been on the way to recovery in line with the global market movements, especially in North America and Japan, since mid-2010.

Chu Tien Dung, chairman of Quang Trung Software City Development Co., said that the number of software making contracts had surged 40 percent this year, and that the sector returned to the growth path last year.

Giant software outsourcing companies such as FPT, TMA Solutions, CSC, GCS, GHP Far East, ISB, and Capgemini Vietnam have all reported high growth, Dung said.

The quick recovery of the domestic software sector following the 2008-2009 period has resulted from the uptick of global markets, especially North America and Japan, Vietnam's two traditional markets.

Many global services centers have moved to Vietnam recently such as HP, Aricent, Sigma Designs, Texas Instruments and Simax Global Services, creating opportunities for Vietnam's software industry to work with the world's leading technology firms.